

ADDRESS BY THE MANAGING DIRECTOR/CEO

ACCESS EMPIRE LTD

QUARTERLY PARTNERS MEETING, PARTNERS' AWARDS & CAR
PRESENTATION

29TH AUGUST 2026



Distinguished Partners, Esteemed Guests, Members of Management, Our Award Recipients, Our New Partners, Ladies and Gentlemen,

It gives me immense pleasure and great pride to welcome you all to this very special gathering of the Access Empire family.

Today is more than a quarterly partners meeting.

Today is a celebration.

It is a moment of recognition.

It is a moment of reflection.

It is a moment of renewal.

And that is why we have chosen a very deliberate theme for this gathering:

REFLECT & REFUEL

We are here to **REFLECT** on where we have come from, what we have achieved, what we could have done better, and the lessons this quarter has taught us.

But we are also here to **REFUEL**—to renew our energy, strengthen our commitment, sharpen our focus and prepare ourselves for a bigger and more rewarding season ahead.

REFLECT — LOOKING BACK

Every successful journey deserves a moment of reflection.

When I look at Access Empire today, I see more than a company.

I see a vision that is becoming an institution.

I see people who have believed in the vision.

I see partners who have taken risks, opened doors, introduced clients, generated business and helped us move forward.

And I see a growing community of people who understand that we are not simply selling properties.

We are building prosperity.

Our journey has not been perfect.

We have faced challenges.

We have had moments when things did not go according to plan.

We have had opportunities that we did not maximize.

But every challenge has taught us something.

Every setback has strengthened us.

And every achievement has shown us what is possible when we work together.

So today, we celebrate the progress—but we must also learn from the gaps.

Because reflection without correction is simply remembrance.

We must look back so that we can move forward better.

THE POWER OF OUR PARTNERS

Let me say something very important today:

Access Empire does not grow because of the building. It grows because of the people and that's why we value people.

Our partners are a critical part of our growth engine.

Every client introduced.

Every property sold.

Every inspection organized.

Every referral made.

Every relationship created.

Every door opened.

Every conversation that eventually became business—
you contributed to the growth of Access Empire.

That is why today matters.

Today, we are saying publicly:

We see you.

We appreciate you.

We celebrate you.

And we believe in what you can become.

THE AWARDS

Today, some of our partners will receive awards.

These awards are not merely plaques, certificates or symbols of achievement.

They represent something deeper.

They represent commitment, consistency, sacrifice, productivity and results.

To everyone receiving an award today, I say:

Congratulations.

You have demonstrated that excellence can be rewarded.

But I also want to challenge you.

Do not allow today's award to become the highest point of your journey.

Let it become the beginning of a greater one.

The next award should be bigger.

The next achievement should be greater.

The next target should be higher.

THE CAR PRESENTATION

And today, we will also present a car to a qualified partner.

This is a significant moment for Access Empire.

Because we are demonstrating a principle:

RESULTS SHOULD HAVE REWARDS.

When people produce extraordinary results, organizations must recognize extraordinary performance.

This car represents more than mobility.

It represents achievement.

It represents discipline.

It represents consistency.

It represents the message that when you create significant value, your organisation should be willing to celebrate that value.

To the partner receiving this car:

Congratulations.

You have not simply earned a vehicle.

You have earned a symbol of what is possible when commitment meets execution.

And I want every partner in this room to look at that car and say:

"My own is coming."

WELCOMING OUR NEW PARTNERS

Today, we are also delighted to welcome a new generation of Access Empire partners.

To our new partners, WELCOME TO ACCESS EMPIRE.

You are joining us at an important time.

You are not joining an organization that is standing still.

You are joining an organization that is growing, evolving and positioning itself for greater impact.

But let me tell you something from the beginning:

Your success here will not happen by accident.

You must learn.

You must network.

You must prospect.

You must follow up.

You must understand our products.

You must understand your clients.

You must create relationships.

And above all, you must become results-driven.

We will provide the platform.

We will provide the opportunities.

We will provide support.

But you must bring the hunger.

Welcome to the Access Empire family.

We are excited to build with you.

REFUEL — THE NEXT LEVEL

Now, having reflected, we must REFUEL.

Because the next quarter demands more from us.

We cannot enter the next quarter with the same mindset, the same energy and the same level of execution and expect extraordinary results.

We must raise the standard.

We must raise our activity.

We must raise our conversion.

We must raise our professionalism.

We must raise our partnerships.

And most importantly

we must raise our results.

Our ambition is significant.

Our target of ₦2.5 billion in sales revenue requires a different level of commitment from everyone.

We cannot achieve a ₦2.5 billion target with a ₦500 million mindset.

We need a bigger vision.

A bigger network.

A stronger sales culture.

More serious partners.

More aggressive marketing.

Better follow-up.

More inspections.

More conversions.

More referrals.

And more closings.

NO MORE ACTIVITY WITHOUT RESULTS

I want to make this very clear:

We must stop confusing activity with productivity.

Making calls is activity.

Closing deals is productivity.

Attending meetings is activity.

Generating revenue is productivity.

Posting on social media is activity.

Converting prospects into clients is productivity.

Generating leads is activity.

Turning leads into paying clients is productivity.

Our culture must increasingly become:

ACTIVITY → CONVERSION → REVENUE → GROWTH.

That is how we will build the Access Empire we envision.

OUR BIGGER VISION

My vision for Access Empire is bigger than the transactions we complete today.

I want Access Empire to become a powerful institution.

An organization that develops businesses.

An organization that develops people.

An organization that creates wealth.

An organization that creates opportunities.

An organization that develops leaders.

An organization that produces entrepreneurs.

An organization whose influence extends beyond Nigeria. **JEREMIAH 30:19**

We are building something that should outlive individual seasons.

We are building an Empire.

And every partner in this room has an opportunity to become part of that story.

A MESSAGE TO OUR EXISTING PARTNERS

To our existing partners:

Thank you.

Team lead partners (Madam KC)

Thank you for believing.

Thank you for staying.

Thank you for pushing.

Thank you for selling.

Thank you for referring.

Thank you for opening doors.

But I am asking you for one more thing:

Don't settle.

If you sold one property last quarter, sell two.

If you brought five clients, bring ten.

If you generated ten leads, generate twenty.

If you earned one million, build towards five million.

If you built one relationship, build ten.

Your greatest achievement is still ahead of you

A MESSAGE TO OUR NEW PARTNERS

To our new partners:

You have entered the race.

Don't come here simply to belong.

Come here to build.

Don't come here simply to carry the title of Partner.

Come here to produce results.

Come here to build your network.

Come here to create wealth.

Come here to change your financial story.

And come here to help us change the stories of thousands of other people.

OUR COMMITMENT

As management, we also have a responsibility.

We must continue to build better systems.

We must improve partner support.

We must provide better information.

We must improve communication.

We must create stronger marketing platforms.

We must recognize performance.

And we must continue creating opportunities for serious partners to grow.

Because partnership must work both ways.

When you win, Access Empire wins.

When Access Empire wins, our partners win.

That is the ecosystem we are building.

REFLECT.

Today, we reflect on the journey.

We celebrate the wins.

We acknowledge the gaps.

We learn from the lessons.

We recognize our champions.

We welcome our new partners.

And we appreciate everyone who has contributed to our growth.

REFUEL.

Then we rise.

We reset our minds.

We renew our commitment.

We sharpen our strategy.

We increase our energy.

We increase our execution.

And we prepare for the next level.

FINAL CHARGE

Ladies and gentlemen,

The Access Empire journey is bigger than any one person.

It belongs to all of us.

The next chapter will demand courage.

It will demand discipline.

It will demand consistency.

It will demand sacrifice.

It will demand results.

But I believe we are ready.

So, as we leave this meeting today, I want every partner to leave with one thought:

REFLECT ON WHAT YOU HAVE ACHIEVED.

REFUEL FOR WHAT YOU ARE ABOUT TO ACHIEVE.

Let the awards inspire you.

Let the car motivate you.

Let the new partners energize you.

Let our vision challenge you.

And let our ₦2.5 billion target remind you that we have work to do.

The future of Access Empire is not something we are waiting to discover.

We are building it.

And we are building it together.

To our award recipients—congratulations.

To our car recipient—congratulations.

To our new partners—welcome to Access Empire.

To our existing partners—thank you, and let's go again.

And to the entire Access Empire family—

LET US REFLECT.

LET US REFUEL.

AND LET US BUILD THE EMPIRE WITH GOD ON OUR SIDE

Thank you, and God bless you all.

UBOM BEN OKE

Managing Director/CEO

Access Empire Ltd